



October 7, 2004

Total Cabling Solutions, Inc.
Mr. Erik Leonhardt
Suite 11
15712 SW 41st Street
Davie, FL 33331

Dear Mr. Leonhardt,

I have had the pleasure of working with Total Cabling Solutions, Inc. (TCS) on a number of projects in my career. In each instance the work performed and the personnel I worked with was stellar.

Kellstrom Industries recently moved its office staff of approximately 250 employees into a new office space, which was built within the Miramar Facility. At the same time Kellstrom reconfigured its warehouse operations areas. This letter is being written to compliment and thank TCS for the excellent work performed at Kellstrom Industries.

The TCS employees always conducted themselves in a professional and team-like manor with the building construction trades and our technical engineers as we designed and installed the infrastructure of our new office, and reconfigured our warehouse operations areas. I felt as the customer TCS understood and often exceeded my expectations. The work performed is neat and professional. We encountered no cabling issues during our move process, which made for a quick and easy turn up of all the data center equipment, telephones and workstations.

I am happy to have found a technical company that I can trust to apply the same quality to a job no matter how large or small.

Sincerely,

Nancy Johnstone
Director IT Projects and Help Desk Services
(954) 538-2000