



Hamilton Risk Management

3155 N.W. 77th Avenue
Doral, FL 33122
(305) 716-6000 Fax (305) 716-6400

July 11, 2005

Total Cabling Solutions, Inc.
Mr. Erik Leonhardt
Mr. Roberto Zequeira
15712 S.W. 41st Street
Davie, FL 33331

Dear Gentlemen,

I would like to take this opportunity to express my deepest gratitude and satisfaction in having you and your company wired our remodeled building for us. When preparations in buying and remodeling a building that houses over 300 employees started, I was very concerned with the challenges that this building will pose for any cabling solution company. The amount of time and preparation to come up with a solution that would be universal and flexible seem daunting at the time and I did not want this work to be performed by someone that did not qualify as professionals.

As we provided RFP's to several local vendors, it became clear that one stood out among the eight that we had picked to give us a bid. I met with several of your representatives including both of you and I began to know that your company is the most qualified and professional for this job. As you can remember, this job was not the easiest job to put together. There were many challenges and you met them head-on. Meeting with the architect and engineers to come up with solutions and what to do about our hard ceilings was a challenge that I thought was going to break any cabling company's back, but you stood there and provided solutions to the problem and conquered each of the issues presented to you.

Your staffs are a group of dedicated professional people that really amazed me in the manner in which they take their job seriously. They conducted themselves in a professional and team-like manner with the rest of the staff that was working in the building, always finding solutions for the difficult problems which they encountered.

The work that was performed at our new location is worthy of showroom, even though I have the areas locked, but if you need anyone to come by and see the type of work that you perform you are more than welcome to do so.



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I am very please and grateful for all the help and professionalism that you brought to our company, and in the future we will be looking hopefully doing more business with you.

Thanks again, I will be sure to recommend TCS to anyone that will be looking for a professional cabling company.

Sincerely,

Oscar Capote
Director of IT and Helpdesk
(305) 716-6006